
RITAMBHARA VISHVA VIDYAPEETH'S
MALINI KISHOR SANGHVI COLLEGE
MKS CENTER FOR MANAGEMENT
STUDIES

A GATEWAY TO SECURE FUTURE FOR MKS STUDENTS



WE OFFER EXECUTIVE DIPLOMAS IN

- **BUSINESS MANAGEMENT (DBM)**
- **DIGITAL TECHNOLOGY & MEDIA (DDTA)**
- **CORPORATE FINANCE MANAGEMENT (DCFA)**
- **ENTREPRENEURSHIP & FAMILY BUSINESS MANAGEMENT (DEFBM)**

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A small, blue handwritten mark or symbol, possibly a checkmark or a small 'u', located below the list of diplomas.



MKS CENTER FOR MANAGEMENT STUDIES

A GATEWAY TO SECURE FUTURE FOR MKS STUDENTS

20.08.2018

To,
The Principal,
M.K.Sanghvi College of Commerce & Economics
Vile Parle- West

Sub: Executive Management Diploma Courses

Respected Madam,

As you are aware, we are launching our Center for Management Studies from 1st September, 2018. More than 30 Students have shown interest in registration, hence we have to make following arrangements.

One Classroom with Projector and Net Connectivity and computer lab- every Saturday 9.30 to 11.30 a.m, Room for Management Center, one Computer & one Printer.(Room No 16 A can be used temporarily).

I am suggesting to offer Rs.1000/1200 per session (hour) to faculty. I am looking to connect One-to-One Mentorship Linkages for Diploma in Entrepreneurship & Family Business Management (DEFBM). Rs 2000 remuneration per student is suggested for Faculty Mentors, if it can be paid, to enroll more students. For Online Content Development- One Time Cost shall be Rs 20,000 per Course. Our Promotion Cost involves around Rs 20,000 including all courses.

BUDGET (Per Course)

EXPENDITURE	AMT	INCOME	AMT
	RS.		RS.
Faculty Remuneration for 24 Sessions	27000	Fees Receipts	
Content Development	10000	Rs 10,000 per student x 40 students	400000
Promotional Cost	10000		
Mentor (Rs.6000 Per Month for period of 6 Months)	36000		
Coordinator (Rs.6000 Per Month for period of 6 Months)	36000		
Computer, Printer & Projector (one time cost added to college property assets)	100000		
Total Expenditure	219000	Total Income	400000

I am planning to make joint sessions in first phase if less students are enrolled in some courses. We shall segregate them in the Second phase as per their specializations.

We are committed to ensure the strict quality discipline to craft our MKS student for industry.

Thanking you,
Yours Sincerely,


Dr Sujata Dhopte



**MALINI KISHOR SANGHVI COLLEGE OF COMMERCE & ECONOMICS
D.B.M.**

SR. NO.	NAME OF THE STUDENTS	STD.
1	TANMAY DARSHAN PAREKH	SYBCOM
2	YASHRAJ MANOJ CHOKSHI	FYBCOM
3	PRANAY NILESH DOSHI	SYBCOM
4	HARSH HASMUKH DODHIA	FYBCOM
5	BHAVIK SAURABH ZAVERI	FYBCOM
6	YASHRAJ SURENDRASINH JADEJA	SYBCOM
7	HARSH VIPUL SHAH	TYBCOM
8	RASHI ARUNKUMAR SINGH	TYBCOM
9	SARITA KUMARI	TYBCOM
10	AMAN PAPPU GUPTA	SYBCOM
11	DARSH CHANDRAKANT CHHEDA	TYBCOM
12	POOJA DHANARAM RAMINA	TYBCOM
13	RUSHABH JATIN TRIVEDI	SYBCOM
14	AVANTI HIMANSHU DESAI	FYBCOM
15	MEGHNA ASHOK HINGER	FYBCOM
16	PURSHOTTAM NARENDRA CHOUDHARY	SYBCOM
17	MITESH JAYESH BHANUSHALI	FYBCOM
18	NINAD SHRIKANT JOSHI	FYBCOM
19	MANSIH RAJESH RUIA	FYBCOM
20	LAXYA BHARAT MANGUKIYA	FYBCOM
21	KOMAL JITENDRA BHULAWALA	TYBCOM
22	HUDA ABDULSAMAD KAZI	FYBCOM
23	JAI OMPRAKASH YADAV	FYBCOM
24	HEMANGI MAHESH TRIVEDI	SYBCOM
25	DIPESH ANIL PRASAD	FYBCOM
26	AYUSH DURGESH PRASAD	FYBCOM
27	GAURI MANOJ BAGWE	SYBCOM
28	ADITYA JAWAHAR SAHU	FYBCOM
29	KRISHA DEVANG GANDHI	TYBCOM
30	BRINDA JAYESH VARTAK	FYBCOM
31	DUANE STEPHEN MURZELLO	F.Y.B.I.M
32	MUSKAN NAYEEM SHAIKH	FYBCOM
33	SIDDHANT RAJENDRA JAIN	SYBCOM
34	SWAPNIL SANJEEV PANDEY	FYBCOM
35	ALTAMASH NADEEM SIDDIQUI	FYBCOM
36	ALTAMASH ZAFAR ATHANIA	FYBCOM
37	SIDDHI ANURAJ SHEDGE	FYBCOM
38	DEVARTH KETAN KULKARNI	FYBCOM

DIGITAL TECHNOLOGY & MEDIA

SR. NO.	NAME OF THE STUDENTS	STD.
1	ANUJ TUSHAR DESAI	FYBCOM
2	AJAY ASHWINBHAI CHUDASAMA	T.Y.B.B.I
3	JAHNVI DHARMENDRA THAKKAR	T.Y.B.B.I
4	HIMISHA DHANRAJ BOHRA	FYBCOM
5	KANAK DHARMENDRA ARYA	F.Y.B.I.M
6	ISHA PANKAJ MACHHAR	SYBCOM
7	SANIYA IMTIYAZ KHAN	FYBCOM
8	RAHUL DILESH CHHEDA	TYBCOM
9	YOGINI HARMINDER KHANNA	S.Y.B.M.M
10	ASMA WAQAR KHAN	FYBCOM
11	SHREYA MILAN PAREKH	S.Y.B.M.M
12	NIYATI JITESH PANDYA	TYBCOM
13	BHUMIKA VINOD KOTHARI	F.Y.B.I.M
14	VIDHI JAGDISH PATEL	F.Y.B.M.M
15	NIMISHA RAJESH PATEL	TYBCOM
16	BHAIRAVI RAMESH RANGARI	TYBCOM
17	SHARVAI SANJAY TUPE	TYBCOM
18	MEET BHARAT SONIGRA	SYBCOM

CORPORATE FINANCE MANAGEMENT

SR. NO.	NAME OF THE STUDENTS	STD.
1	JAI NIPUN KAMANI	F.Y.B.F.M
2	TARIQ ABDUL SAMAD KAZI	FYBCOM
3	NIKKI KAIPRAKASH SINGH	TYBCOM
4	JOANNA OBORDO COUTINHO	S.Y.B.B.I
5	JAY MUKUND SHAH	S.Y.B.B.I
6	BHAVIK MAHESH VORA	FYBCOM
7	DARSHIL RAJESH SHAH	SYBCOM
8	TARUN KUMAR MISHRA	F.Y.B.B.I
9	PARTH NARESH VIRANI	F.Y.B.M.M
10	SAURAV VINOD SOLANKI	SYBCOM
11	YOGENDRA SINGH NARPATSINGH RAJPUROH	FYBCOM
12	JULIE GIRISH SHAH	S.Y.B.I.M
13	MAHAFRIN RUSI BULSARA	TYBCOM
14	ANAND RAJESH PANDYA	FYBCOM
15	MIHIR DHIREN SHAH	T.Y.B.B.I
16	SAMEER BINITA UPADHYAY	FYBCOM
17	PUJEN CHETAN SHAH	SYBCOM
18	VIBHASH ARUN GUPTA	F.Y.B.B.I

ENTERPRENERSHIP & FAMILY BUSINESS MANAGEMENT

SR. NO.	NAME OF THE STUDENTS	STD.
1	DIMPLE MANSUKH GANDHI	TYBCOM
2	DIGEN VINOD BANGARI	F.Y.B.B.I



PRINCIPAL
M. K. SANGHVI JUNIOR
COLLEGE OF COMMERCE
VII F. PARLE (W) MUMBAI-40

MOU for ATS Center of Excellence

This Memorandum of Understanding is being executed on 8th May 2019 between M/s ATS InfoTech Pvt.Ltd. A Microsoft-AEP (Authorized Education Partner) having its Registered office at L-107, Lajpat Nagar-II, NewDelhi-110024 and represented by Mr. Sandeep Giyyan Jethani (Director Operations) hence for purpose of MOU known as 'Delivery Partner' and Malini Kishor Sanghvi college, Mumbai represented by Dr. (Mrs.) Krushna H. Gandhi (Principal), hence for purpose of MOU known as 'Resource Partner'.

1. As an ATS center of excellence (partner), college would offer different Global certifications programs in their campus through ATS Infotech Pvt Ltd and get all benefits that come pre-bundled with the same and become a Certiport authorized testing partner and offer various certifications from vendors like Microsoft, Google and Tally etc. in their campus to students from various streams like BSC-IT/BMS/BBI/BAF/BMM/BFM/BIM/BCOM/MCOM etc.
2. ATS would provide an ATS center of excellence plaque and board to the institution to be displayed outside the college for branding and promotion purpose.
3. As part of ATS center of excellence, delivery partner would set up an IOT lab within the college with **raspberry pi Kits and sensors**. The following benefits will be activated on achieving the specified benchmark.

On getting 100 students	5 kits will be issued
On getting 200 students	10 kits will be issued

4. As part of ATS center of excellence college would also get free licenses of mentorbuddy academic engine which college can use for academic purpose.
5. Resource partner would provide minimum number of students per year for the ATS center of excellence to be activated as per the table below

S.NO	PROGRAM	CERTIFICATE BODY	Minimum Number	PRICE
1	Microsoft Certifications MTA	Microsoft	150	3398 (all inclusive)
2	Google Certifications	Google	50	3398 (all inclusive)

K. Santhi
 08/05/2019

I/C. PRINCIPAL
 M. K. SANGHVI COLLEGE
 OF COMMERCE & ECONOMICS
 VILE PARLE (W) MUMBAI-400 049.



Praveen Jeevakumar
 08/05/2019
 Principal
 M.K. Sanghvi College of
 Commerce & Economics
 Vile-Parle (W), Mumbai - 400 049



6. On achieving the criteria as shared in the table of point number 5, College would get the following benefits:
 - 10 IOT Kits
 - Access to Online placement prep platform mentorrally.com for company specific preparation for 3rd year students (Only for students who register for ATS Certification Program).
7. Delivery Partner would be offering Certifications to students from different vendors and those who pay the exam fees would be getting bundled training mapped to the certifications.
8. The tenure of the contract would be for a period of three years i.e. from 08/05/2019 to 07/05/2022, same cannot be terminated for min period of one year from the date of signing of the MOU.
9. Delivery Partner would bundle a 'free of charge' faculty development Program twice (combined duration of both FDPs not more than 20-24 hours) in a year for the faculty members of the resource partner.
10. Delivery Partner would also sponsor certification vouchers for faculty members equivalent to 10% of the total students enrolled in academic year.
11. As a Part of special offering, students who fail in their first attempt in the certification exam they can reappear for the 2nd attempt exam by only paying 399+18% GST as a proctor fee.
12. Students would be receiving a confirmation mail of their voucher being booked and entitlement to free training/workshop, once they register either online or offline.
13. The fee charged is against Microsoft /other vendor Certification exam and all other services like training are bundled along with it and cannot be linked anywhere with the release of payment to delivery partner (incase if the certification fees is collected by resource partner).
14. Student would be receiving their transcript and certificates for the exam directly in their account in e-format, from the specific vendor like Microsoft /Oracle/Certiport etc. post successfully clearing the exam.
15. Resource Partner would be Provided 15% 'Resource Utilization Fees' on the basic amount charged to students towards the program against their own students and 20% for students from other colleges against use of infrastructure and other resources for the bundled program.
16. It would be the responsibility of the Resource Partner to provide necessary infrastructure within college, like labs with Computers, LCD Projector's, internet etc. for the execution of the bundled training and conducting the Certification Exam.
17. For setting up the center of excellence college would provide a lab that would be configured as per requirements of the various certification programs and for IOT once kits are handed over college they would assign a spoc(Single Point Of Contact) who would take care of their upkeep, like to whom it's being issued, whether they are returning it in working condition, and that its

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08/05/2019

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OF COMMERCE & ECONOMICS

Principal 21/12/2019
M.K. Sanghvi College of
Commerce & Economics
Vile-Parle (W), Mumbai - 400 049



- being used as per the guidelines shared, their safety, security would be completely the responsibility of college.
18. Resource partner would allocate time slot either on weekends/holidays /regular slot form in 6-8hrs or as per mutual consent with delivery partner for execution of FREE training in their campus.
 19. The duration of the training may increase as per the level of participants and shall not be linked with the release of payments.
 20. Prices of the certification are subject to yearly review and revision as per the policy of the Certification vendor and other state and govt taxes as and when applicable by the Govt of India. However, a proper communication would be provided, whenever there is impact on the same.
 21. "Resource Partner" cannot hire or take services from any current full time /part time, ex- employee of the Delivery Partner either directly or indirectly for any fulltime or part time assignment for minimum period of one year from the date of expiry of contract. This is related to the services and the training/certifications program that ATS infotech offers.
 22. "Resource Partner" must follow time to time rules/regulation & operational protocols laid down by Microsoft/Certiport/ Oracle and other international vendors for their respective certification.
 23. In case of any dispute, or difference whatsoever arising between the parties out of or relating to the construction, meaning, scope, operation or effect of this contract or the validity or the breach there of shall be settled by arbitration in accordance with the Rules of Arbitration of the Indian Council of Arbitration and the award made in pursuance thereof shall be binding on the parties "however the court of jurisdiction would be Mumbai
 24. Resource Partner would issue a letter of completion upon successful completion of the certification and bundled training program.
 25. During one semester and for each stream college can choose only one program in each year, multiple programs cannot be offered at one time to the same audience, unless it's a pure on-line program.
 26. The resource partner will help the delivery partner, M/S ATS Infotech Pvt Ltd in achieving 200 students in promoting various certifications programs till the time this MOU is active.
 27. The resource partner will collect the payment from the students and will release the amount after deducting the college share to the delivery partner. Resource Partner would transfer 50% of the net payable amount to delivery partner on registration and 50% post completion of workshop max within 7 days, as exam vouchers can only be registered once payment is made. Students would be receiving a confirmation mail of their voucher being booked and entitlement to free training/workshop, once they/Delivery partner register either online or offline.
 28. The delivery partner will collect the payment from outside students and will release the RUF of those students after the successful completion of training.

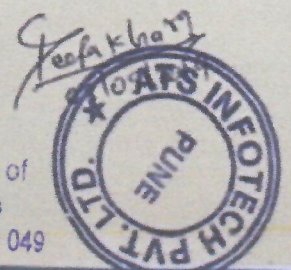
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08/05/2019

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OF COMMERCE & ECONOMICS
VILE PARLE (W) MUMBAI 400 049



Principal

M.K. Sanghvi College of
Commerce & Economics
Vile-Parle (W), Mumbai - 400 049



29. For the period of contract, each year college would allow us to conduct seminars in all departments to register students for various certifications mapped programs.
30. The lab setup would consist of 10 raspberry pi 3 based kits with all sensors and accessories.
31. Details of the programs offered under ATS – COE with pricing:

Sr no	Certification mapped free Workshop	Certification Exam Cost with one Attempt	College Share 'RUF'	Reg Amount	Program Duration
1	Mobile App. Development. (CPMA)	2880+ 18% GST= 3398/-	15%	One-shot	Min 24 Hours
2	Microsoft office tools	2880+ 18% GST= 3398/-	15%	One-shot	Min 24 Hours
3	Cyber and mobile security	2880+ 18% GST= 3398/-	15%	One-shot	Min 24 Hours
4	Python	2880+ 18% GST= 3398/-	15%	One-shot	Min 24 Hours
5	Business analytics	2880+ 18% GST= 3398/-	15%	One-shot	Min 24 Hours
6	IOT	2880+ 18% GST= 3398/-	15%	One-shot	Min 24 Hours
7	Microsoft Advance Excel	2880+ 18% GST= 3398/-	15%	One-shot	Min 24 Hours
8	Digital Marketing	2880+ 18% GST= 3398/-	15%	One-shot	Min 24 Hours

For
Malini Kishor Sanghvi college

K Gandhi

Dr. (Mrs.) Krushna H. Gandhi
(I/C Principal)
(Authorized Signatory)

Witness Dr Sujata Dhopte

Signature *K Gandhi*

Date 08/05/2019

For
ATS Infotech Pvt.Ltd

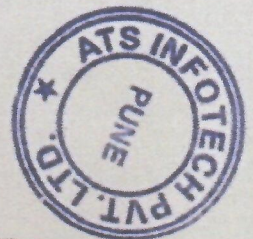
Deepak Garg

Mr. Deepak Rajkumar Garg
(Business Development Manager)
(Authorized Signatory)

Witness

Signature

Date 08/05/2019



I/C. PRINCIPAL
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OF COMMERCE & ECONOMICS
VILE PARLE (W) MUMBAI-400 049



K Gandhi
Principal
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